

How well do you work your network?

In the past 30 days:

Tick if YES

1. Have you been to a networking event?
2. Did you set an intention before the event? (i.e. Why did you attend?)
3. Did you "connect" with at least 3 people there? (i.e. more than just exchange business cards!)
4. Did you follow up with these people? (eg. Phone, email or post them something)
5. If a regular, did you introduce yourself to at least one new person?
6. If a regular, did you ask at least one person "How can I help your business?"
7. Did you give out at least 3 referrals to people in your network?
8. If you were given referrals, did you follow up with the person who gave them to you?
9. Did you look for people to set up Business Partnerships with?
10. Or better still, ask someone to work with you as a Business partner?

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In case you haven't already worked it out, these are also the top 10 tips of being a successful networker!

1. (Before)

2. (During)

3. (During)

4. (After)

5. (After & Always)



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